

Introduction

We understand that you have an idea you think may be of interest to Lavi Industries. We welcome the opportunity to consider your idea and thank you for getting in touch with Lavi Industries. This letter will guide you through the procedures for submitting your idea.

Please read it carefully.

Lavi Industries Procedure for Considering Your Idea

To avoid conflicts of interest, Lavi Industries has found it necessary to adopt certain ground rules for considering ideas submitted to us.

If your idea is unpatented (or if you have applied for a patent but it has not yet issued) we ask you to complete our **Non-Confidential Idea Submission Agreement Form**. You will use this form to describe your idea to us in general terms and to answer a number of questions relating to the possible market acceptance of the product described by your idea. This enables us to make a preliminary assessment as to whether:

- (a) There may be a conflict of interest between the subject matter of your idea and any Lavi Industries research; and
- (b) Your idea may be commercially attractive to Lavi Industries.

SUBMISSION OF AN IDEA:

Stage 1:Preliminary Test

We ask that you use this stage as a preliminary test to assess whether your idea is likely to be one of interest to Lavi Industries.

Lavi Industries may be interested in the following:

- Architectural Products
- Public Guidance and Crowd Control
- Restaurant and Hotel Equipment
- Signage Equipment and Sign Displays
- Retail Store Fixtures
- Safety, Security, and Protection Equipment
- Airport and Terminal Equipment
- Software and hardware for people queuing and people counting.

Your idea may be rejected if it is not novel or new, or is:

- shown or described in someone else's patent, catalogue, magazine, or printed publication;
- already known to the public or a trade, or;
- already known to Lavi Industries

Stage 2: Patented Ideas

Lavi Industries prefers to consider ideas or inventions that are covered by a patent, patent-pending, or copyright. This gives us a better understanding of what your idea is and how you have defined it, and it also significantly increases the possibility that products embodying your idea will be protected against competition.

If you have an issued patent covering your invention, just send a copy to us. Lavi Industries will notify you in writing regarding our interest.

Stage 2: Unpatented Ideas

If you are considering presenting your idea to Lavi Industries but have not determined whether your idea is patentable, we strongly recommend that you consult a patent attorney that before contacting us. There are costs involved in obtaining legal advice, and these costs are your sole responsibility.

If you wish to proceed with submission of an unpatented idea, you must complete the Non-Confidential Idea Submission Agreement. The idea submission questionnaire provides Lavi Industries with general information about your idea. This will enable us to assess whether there may be a conflict of interest with any Lavi Industries research, and whether your idea is commercially attractive to us.

You must fill out the **Non-Confidential Idea Submission Agreement**, as well as the **Non-Confidential Information Questionnaire**. If you are in doubt about what you should tell us, please consult your attorney. You may decide, at your discretion, to not share certain ideas or information that you feel is confidential.

Please be aware that non-confidential disclosure of any inventive part of your idea to outsiders (such as Lavi Industries) prior to patent filing, is likely to limit your patent rights in most countries of the world.

Stage 3: Lavi Industries Internal Evaluation of Your Idea

Once you have sent us a copy of your patent or a signed copy of our Non-Confidential Idea Submission Agreement, your idea will be reviewed by qualified Lavi Industries personnel and, potentially, Lavi Industries patent attorneys.

If, after our review, we conclude that your idea has merit for Lavi Industries, we may enter into formal negotiations with you. This may result, among other things, in granting patent rights to Lavi Industries and providing compensation to you.

Lavi Industries will not assume any obligation to act in a consulting capacity with regard to the patentability of your idea, the desirability of seeking a patent, the commercial possibilities of your idea, or your rights against others.

Legal Notices:

1. If you are not at least 18 years old, your parent or guardian must sign the Non-Confidential Idea Submission Agreement.
2. Mere disclosure of your idea to a Lavi Industries officer or employee, does not establish any obligation of confidence or other restriction on Lavi Industries. Please bear this in mind in your preliminary discussions with our employees. They are not authorized to accept information on a confidential or restricted basis. The only means your idea can be received and evaluated is described under the sections In Summary and Conclusion.
3. You must assure us that to the best of your knowledge you are the one who originated the idea, and that you have the legal right to negotiate with Lavi Industries concerning it.
4. By submitting your idea to Lavi Industries, you are not giving us any right under a patent you now have or may obtain in the future.

Conclusion:

We ask you to follow the procedures outlined in this document to protect your interests and ours. We congratulate you for your creativity and thank you again for associating Lavi Industries with new ideas.

If you would like Lavi Industries to consider your idea, please send us a copy of your issued patent, or complete the enclosed Non-Confidential Idea Submission Agreement and Non-Confidential Information Questionnaire. Please retain copies of all submitted materials for your records.

Mail the issued patent or original Non-Confidential Idea Submission Agreement and Information Questionnaire to:

Lavi Industries
Attention: External Ideas Submission
27810 Avenue Hopkins
Valencia, CA 91355
USA

Or email to ideas@lavi.com

Full Name:

Address:

City, State:

Zip:

Work Phone #:

Home Phone #:

Email Address:

I am less than 18 years old.

I am at least 18 years old.

Title or Name of Idea:

Describe Your Idea - Provide enough information to enable Lavi Industries to assess whether your idea is commercially attractive, but do not include any confidential or proprietary information.

Please check all appropriate boxes and fill in all pertinent blanks

I have sent to you non-confidential information on this idea.

I am enclosing non-confidential information on this idea.

I am sending under separate cover non-confidential information on this idea.



Please check all appropriate boxes and fill in all pertinent blanks

Patent application (includes serial number and filing date).

Written Description

Photographs, drawings or sketches

Other (Specify)

Please indicate the number of pages of any of the above materials you send us on this line:

If your idea involves literary material, please fill in the following:

- | | | | |
|----|---|-----|----|
| 1. | Have your literary materials ever been published?
Publication: | Yes | No |
| 2. | Was a copyright notice included in the publication? | Yes | No |
| 3. | Did you secure a copyright registration certificate?
If your answer is yes, please send a copy of the certificate. | Yes | No |

Name and Address of Employer when you first conceived the idea.

Does the above employer have any rights to the idea?



List the names, addresses and interests of others having any rights to this idea and have them sign this Agreement. (If none, write "None".)

If this idea is submitted by an agent of the submitter, the agent should sign and submit written proof of his/her authority. If the submitter is under the age of eighteen years old, the signature of their parent or guardian is required.

I have read the Idea Submission Letter and agree to all the conditions set forth. I understand that the above description of my product and the answers to the accompanying questions are furnished on a Non-Confidential and Unrestricted basis. Lavi may retain the information submitted herewith.

I am keeping a copy of this Agreement and all other information sent to you.

_____	_____	_____
Name:	Signature:	Date:

Address:		
_____	_____	
City, State	Zip	

_____	_____	_____
Name:	Signature:	Date:

Address:		
_____	_____	
City, State	Zip	

_____	_____	_____
Name:	Signature:	Date:

Address:		
_____	_____	
City, State	Zip	

Mail the issued patent or original Non-Confidential Idea Submission Agreement and Information Questionnaire to:

Lavi Industries,
Attention: External Ideas Submission
27810 Ave. Hopkins
Valencia CA 91355
USA

